FINANCIAL STATEMENTS AND AUDITORS' REPORT FOR THE YEAR ENDED DECEMBER 31, 2013

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# Deloitte.

Deloitte & Touche Bakr Abulkhair & Co. Public Accountants P.O. Box 442 Jeddah 21411 Kingdom of Saudi Arabia

Tel: +966 (0) 12 657 2725 Fax: +966 (0) 12 657 2722 www.deloitte.com

License No. 96 Head Office: Riyadh

#### **AUDITORS' REPORT**

To the shareholders Saudi Public Transport Company - (SAPTCO) (A Saudi joint stock company) Riyadh, Kingdom of Saudi Arabia

#### Scope of Audit

We have audited the accompanying balance sheet of Saudi Public Transport Company - (SAPTCO) (a Saudi Joint Stock Company) (the "Company") as at December 31, 2013, and the related statements of income, cash flows and changes in shareholders' equity for the year then ended, and the notes from 1 to 30 which form an integral part of these financial statements as prepared by the Company in accordance with Article 123 of the Regulations for Companies and presented to us with all the necessary information and explanations. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the auditing standards generally accepted in the Kingdom of Saudi Arabia. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting standards used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

#### **Unqualified Opinion**

In our opinion, the accompanying financial statements, taken as a whole, present fairly, in all material respects, the financial position of the Company as at December 31, 2013, and the results of its operations and its cash flows for the year then ended in conformity with the accounting standards generally accepted in the Kingdom of Saudi Arabia appropriate to the nature of the Company, and comply with the relevant provisions of the Regulations for Companies and the Company's Bylaws as these relate to the preparation and presentation of the financial statements.

Deloitte & Touche

Bakr Abulkhair & C

Al-Mutahhar Y. Hamiduddin License No. 296

24 Rabi'II, 1435 February 24, 2014

## BALANCE SHEET AS AT DECEMBER 31, 2013

ASSETS Current assets Cash and cash equivalents Investment in Murabaha contracts Accounts receivable, net Inventory, net Prepaid expenses and other assets Total current assets	Notes  4 5 6 7 8	2013 SR'000 468,693 100,705 70,194 59,715 28,365 727,672	2012 SR'000 234,398 270,735 68,354 71,203 26,200 670,890
Non-current assets Investments Property, machinery and equipment, net	9 10	7,310 1,406,598	88,110 1,350,762
Total non-current assets		1,413,908	1,438,872
Total assets	_	2,141,580	2,109,762
Current liabilities Accounts payable Current portion of Murabaha loans Accrued expenses and other liabilities Accrued dividends payable Provision for zakat  Total current liabilities  Non-current liabilities Non-current portion of Murabaha loans Deferred revenues End of service indemnities	11 12 13 14 —	51,977 142,679 184,322 78,214 7,470 464,662 107,683 1,048	70,654 99,353 178,065 75,874 7,008 430,954
Total non-current liabilities	15	98,079	96,274
Total liabilities	_	206,810 671,472	221,866 652,820
Shareholders' equity Share capital Statutory reserve Contractual reserve Retained earnings Unrealized gains from revaluation of investments in available for sale securities	1 16 17	1,250,000 125,957 28,205 65,946	1,250,000 118,199 25,872 62,755
Total shareholders' equity		1,470,108	1,456,942
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	-	2,141,580	2,109,762

## STATEMENT OF INCOME FOR THE YEAR ENDED DECEMBER 31, 2013

Revenues Cost of revenues Gross profit Selling and marketing expenses General and administrative expenses	Notes  19 20  21 22	2013 SR'000 967,853 (793,507) 174,346 (34,940)	2012 SR'000 914,931 (754,346) 160,585 (36,785)
Income from operations		(82,824)	(73,995) 49,805
Gain from investments in Murabaha contracts Company's share in net losses of an associate Finance expenses Other income, net Income before zakat	9 23	4,331 (284) (4,448) 25,322 81,503	4,971 (4,085) 26,034 76,725
Zakat NET INCOME	14	(3,921) 77,582	(2,897) 73,828
Basic earnings per share (Saudi Riyals):	24		
From income from operations	-	0.45	0.40
From net income		0.62	0.59

## STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2013

Depreciation   183,428   170,826   170,900	CASH FLOWS FROM OPERATING ACTIVITIES Income before zakat	2013 SR'000 81,503	2012 SR'000 76,725
Canis from disposal of property, machinery and equipment (1,215) (1,643) (2,000)   Company's share in net losses of an associate (2,189) (2,189)   Company's share in net losses of an associate (2,189) (2,189)   Company's share in net losses of an associate (2,189) (2,189)   Company's share in net losses of an associate (2,189) (2,189)   Company's share in net losses of an associate (2,189) (2,189)   Company's share in net losses of an associate (2,189) (2,189)   Company's share in net losses of an associate (2,189) (2,189)   Company's share in net losses of an associate (2,189) (2,189)   Company's share in net losses of an associate (2,189) (2,189)   Company's share in net losses of an associate (2,189) (2,189)   Company's share in net losses of an associate (2,189) (2,189)   Company's share in net losses of an associate (2,189) (2,189)   Company's share in net losses of an associate (2,189) (2,189)   Company's share in net losses in working capital.  Accounts receivable (1,180) (2,698) (1,980) (1,800) (1,800) (1,800) (1,800)   Company's share in net losses of a company in the loss of the lo	Depreciation Provision for doubtful debts, net of write back Provision for slow moving inventory End-of-service indemnities	183,428 5,840 2,000	170,826 7,500 5,000
Accounts receivable         (7,680)         (26,983)           Inventory         9,488         (1,928)           Prepaid expenses and other assets         (2,165)         2,674           Accounts payable         (18,277)         32,222           Accrued expenses and other liabilities         6,256         46,027           Cash from operations         263,088         317,684           End-of-service indemnities paid         (11,801)         (12,434)           Zakat paid         (11,801)         (3,459)         (3,067)           Net cash from operating activities         247,828         302,183           CASH FLOWS FROM INVESTING ACTIVITIES         170,030         (70,047)           Additions to property, machinery and equipment         (242,712)         (232,455)           Proceeds from sale of property, machinery and equipment         4,663         4,468           Proceeds from sale of investments in available for sale securities         87,991         80,248           Investments in available for sale securities         19,772         (297,786)           Vet cash from (used in) investing activities         19,772         (297,786)           CASH FLOWS FROM FINANCING ACTIVITIES         1,800         (1,800)           Dividends paid         (60,160)         (58,604)	Gains from sale of investments in available for sale securities Company's share in net losses of an associate Deferred revenues, net Operating income before changes in working capital	(1,215) (7,791) 284 (2,189)	(1,643) (12,090) (527)
Cash from operations         263,088         317,684           End-of-service indemnities paid         (11,801)         (12,434)           Zakat paid         (3,459)         (3,067)           Net cash from operating activities         247,828         302,183           CASH FLOWS FROM INVESTING ACTIVITIES         170,030         (70,047)           Additions to property, machinery and equipment         (242,712)         (232,455)           Proceeds from sale of property, machinery and equipment         4,663         4,468           Proceeds from sale of investments in available for sale securities         87,791         80,248           Investments in available for sale securities         19,772         (297,786)           Net cash from (used in) investing activities         19,772         (297,786)           CASH FLOWS FROM FINANCING ACTIVITIES         19,772         (297,786)           CASH FLOWS FROM FINANCING ACTIVITIES         (4,800)         (1,800)           Dividends paid         (60,160)         (58,604)           Proceeds from Murabaha loans, net         28,655         89,418           Net cash (used in) from financing activities         (33,305)         29,014           Net cash (used in) from financing activities         (33,305)         29,014           Net change in cash and cash equiva	Accounts receivable Inventory Prepaid expenses and other assets Accounts payable Accrued expenses and other liabilities	9,488 (2,165) (18,277)	(1,928) 2,674 32,222
CASH FLOWS FROM INVESTING ACTIVITIES         Investments in Murabaha contracts, net       170,030       (70,047)         Additions to property, machinery and equipment       (242,712)       (232,455)         Proceeds from sale of property, machinery and equipment       4,663       4,468         Proceeds from sale of investments in available for sale securities       87,791       80,248         Investments in available for sale securities       19,772       (297,786)         Net cash from (used in) investing activities       19,772       (297,786)         CASH FLOWS FROM FINANCING ACTIVITIES       5       (1,800)       (1,800)         Dividends paid       (60,160)       (58,604)         Proceeds from Murabaha loans, net       28,655       89,418         Net cash (used in) from financing activities       (33,305)       29,014         Net change in cash and cash equivalents during the year       234,295       33,411         Cash and cash equivalents, beginning of the year       234,398       200,987         CASH AND CASH EQUIVALENTS, END OF THE YEAR       468,693       234,398         Non-cash transactions:       Dividends from investment in an associate against accounts payable       400       -         Transfer from retained earnings to statutory reserve (Note 17)       3,879       3,691	End-of-service indemnities paid Zakat paid	263,088 (11,801) (3,459)	317,684 (12,434) (3,067)
Net cash from (used in) investing activities  CASH FLOWS FROM FINANCING ACTIVITIES  Board of Directors' remunerations  Dividends paid  Proceeds from Murabaha loans, net  Ret cash (used in) from financing activities  Net cash (used in) from financing activities  Net change in cash and cash equivalents during the year  Cash and cash equivalents, beginning of the year  Cash and cash equivalents, beginning of the year  CASH AND CASH EQUIVALENTS, END OF THE YEAR  Non-cash transactions:  Dividends from investment in an associate against accounts payable  Transfer from retained earnings to statutory reserve (Note 16)  Transfer from retained earnings to contractual reserve (Note 17)  Transfer from contractual reserve to retained earnings (Note 17)  Net change in fair value of investment in a validable for a time of the contractive of the contrac	CASH FLOWS FROM INVESTING ACTIVITIES Investments in Murabaha contracts, net Additions to property, machinery and equipment Proceeds from sale of property, machinery and equipment Proceeds from sale of investments in available for sale securities	170,030 (242,712) 4,663	(70,047) (232,455) 4,468 80,248
CASH FLOWS FROM FINANCING ACTIVITIES Board of Directors' remunerations Dividends paid Proceeds from Murabaha loans, net  Net cash (used in) from financing activities Net change in cash and cash equivalents during the year Cash and cash equivalents, beginning of the year Cash and cash equivalents, beginning of the year CASH AND CASH EQUIVALENTS, END OF THE YEAR  Non-cash transactions: Dividends from investment in an associate against accounts payable Transfer from retained earnings to statutory reserve (Note 16) Transfer from retained earnings to contractual reserve (Note 17) Transfer from contractual reserve to retained earnings (Note 17)  Net change in fair value of investments in a validable for solve it is 01.00.	Net cash from (used in) investing activities	19,772	
Net cash (used in) from financing activities  Net change in cash and cash equivalents during the year  Cash and cash equivalents, beginning of the year  CASH AND CASH EQUIVALENTS, END OF THE YEAR  Non-cash transactions:  Dividends from investment in an associate against accounts payable  Transfer from retained earnings to statutory reserve (Note 16)  Transfer from retained earnings to contractual reserve (Note 17)  Transfer from contractual reserve to retained earnings (Note 17)  Net change in fair value of investment in a variable for sale as a visit of the sale as a variable for sale as a visit of the sale as a variable for sale as a visit of the sale as a variable for sale as a visit of the sale as a variable for sale as a visit of the sale as a variable for sale as a visit of the sale as a variable for sale as a visit of the sale as a variable for sale as a visit of the sale as a variable for sale as a visit of the sale as a variable for sale as a visit of the sale as a variable for sale as a visit of the sale as a variable for sale as a visit of the sale as a variable for sale as a visit of the sale as a variable for sale as a	Board of Directors' remunerations Dividends paid	(1,800) (60,160)	(1,800) (58,604)
Non-cash transactions:  Dividends from investment in an associate against accounts payable  Transfer from retained earnings to statutory reserve (Note 16)  Transfer from retained earnings to contractual reserve (Note 17)  Transfer from contractual reserve to retained earnings (Note 17)  Net change in fair value of investments in excilcular formula to the contractual reserve (Note 17)  Net change in fair value of investments in excilcular formula to the contractual reserve (Note 17)  Transfer from contractual reserve to retained earnings (Note 17)  Transfer from contractual reserve to retained earnings (Note 17)  Transfer from contractual reserve to retained earnings (Note 17)  Transfer from contractual reserve to retained earnings (Note 17)	Net cash (used in) from financing activities  Net change in cash and cash equivalents during the year  Cash and cash equivalents, beginning of the year	(33,305) 234,295 234,398	29,014 33,411 200,987
Dividends from investment in an associate against accounts payable  Transfer from retained earnings to statutory reserve (Note 16)  Transfer from retained earnings to contractual reserve (Note 17)  Transfer from contractual reserve to retained earnings (Note 17)  Net change in fair value of investments in excilable for sale as a fixed of the contractual reserve (Note 17)  Net change in fair value of investments in excilable for sale as a fixed of the contractual reserve (Note 17)  Transfer from contractual reserve to retained earnings (Note 17)  Net change in fair value of investments in excilable for sale as a fixed of the contractual reserve (Note 17)	<u>-</u>	468,693	234,398
Transfer from retained earnings to contractual reserve (Note 17)  Transfer from contractual reserve to retained earnings (Note 17)  Net change in fair value of investments in excilable for selection (Note 17)  Net change in fair value of investments in excilable for selection (Note 17)	Dividends from investment in an associate against accounts payable		-
Transfer from contractual reserve to retained earnings (Note 17)  Net change in fair value of investments in evallable for selections (Note 17)  1,546  3,465			
Net change in fair value of investments in available for sale and it at a sale	Transfer from contractual reserve to retained earnings (Note 17)		
7(1)	Net change in fair value of investments in available for sale securities (Note 9)	116	907

The accompanying notes form an integral part of these financial statements

SAUDI PUBLIC TRANSPORT COMPANY – (SAPTCO) (A SAUDI JOINT STOCK COMPANY)

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STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE YEAR ENDED DECEMBER 31, 2013

Total SR'000	1,448,321 (62,500) (1,800) 73,828 - (907) 1,456,942 - (62,500) (1,800)	77,582 - - (116)	1,470,108
Unrealized gains on revaluation of investments in available for sale securities SR'000	1,023		1
Retained earnings SR'000	60,836 3,465 (62,500) (1,800) 73,828 (7,383) (3,691) - - 62,755 1,546 (62,500) (1,800)	(7,758)	65,946
Contractual reserve SR'000	25,646 (3,465) 3,691 - 25,872 (1,546)	3,879	28,205
Ö	v		
Statutory reserve SR'000	7,383	7,758	125,957
Share capital SR'000	1,250,000	1 1 1	1,250,000
Notes	17 18 18 16 17 17 17 18	16 17 9(a)	"
	Balance at January 1, 2012 Transfer from contractual reserve Dividends Board of directors' remunerations Net income for the year Transfer to statutory reserve Transfer to contractual reserve Unrealized loss on revaluation of investments in available for sale securities Balance at December 31, 2012 Transfer from contractual reserve Dividends Board of directors' remunerations Net income for the year	Transfer to statutory reserve  Transfer to contractual reserve Unrealized loss on revaluation of investments in available for sale securities	balance at December 51, 2013

The accompanying notes form an integral part of these financial statements

# NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2013

#### 1. ORGANIZATION AND ACTIVITY

Saudi Public Transport Company – (SAPTCO) (the "Company") is a Saudi Joint Stock Company formed under the Royal Decree No. M/11 dated Rabi Al-Awal 7, 1399H (corresponding to February 5, 1979). The formation was declared pursuant to his Excellency, the Minister of Commerce, resolution No. 254 dated Shaaban 14, 1399H (corresponding to July 9, 1979) under commercial registration number 1010024335 dated Ramadan 5, 1399H (corresponding to July 29, 1979).

The Council of Ministers in its resolution No. 57 issued on Jumada Al Thani 1, 1414H (corresponding to November 15, 1993) approved the renewal of the franchise contract signed between the Government and the Saudi Public Transport Company – (SAPTCO), whereby the Company commits to carry passengers by buses according to the commitment contract signed between the Company and the Ministry of Transportation and issued by Royal Decree (M / 48) dated Dhul Hijja 22, 1399H for a period of fifteen years starting from Rajab 1, 1414H. On Jumada Al Oula 21, 1429H, the contract was renewed for another five-year renewable period starting from Rajab 1, 1429H (corresponding to July 4, 2008).

The Council of Ministers in its resolution No. 254 issued on Rajab 24, 1434H (corresponding to June 3, 2013) approved the extension of the franchise contract signed between the government and the Saudi Public Transport Company – (SAPTCO), whereby the Company is committed to carry passengers by buses within and between cities in the Kingdom for a period of 3 years starting from Rajab 1, 1434H (corresponding to May 11, 2013). The related governmental authorities will have the right during that period to reduce partially the spatial coverage of the franchise contract based on the stages of opening new competition for providing public transportation between cities inside the Kingdom of Saudi Arabia.

The share capital of the Company is SR 1,250 million divided into 125 million ordinary nominal cash shares of SR 10 each.

The Company and its branches are engaged in passenger public road network transportation in the Kingdom inside and outside the cities and outside the Kingdom, as well as the transfer of non-postal parcels, cargo, school transport, teachers transport, car rental, sand and gravel transport, operating and maintaining trains, metro, cars, and trucks, organizing tours and transporting pilgrims and visitors inside and outside the Kingdom, and importing spare parts and chemical detergents for vehicles.

On December 31, 2013 the Company signed the Articles of Association of the Saudi Emirates Transport Company with a share capital amounting to SR 100,000 whereas each party owns 50% of the share capital and it will be self-financed. The main operations will be in the Kingdom of Saudi Arabia and its main operations will be in public and private educational transportation. The financial impact cannot be determined as the Company is still under the process of establishment at the date of these financial statements noting that the Company's share in the share capital was paid during 2014.

The accompanying financial statements include the accounts of the company and its branches. The fiscal year of the company starts from the beginning of January and ends at the end of December of every Gregorian year according to the Company's bylaws.

# NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED DECEMBER 31, 2013

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying financial statements are prepared in accordance with the accounting standards generally accepted in the Kingdom of Saudi Arabia issued by the Saudi Organization for Certified Public Accountants (SOCPA). The significant accounting policies adopted by the Company are as follows:

#### Accounting convention

The financial statements, expressed in Saudi Riyals, are prepared under the historical cost convention except for the investments in available for sale securities which are presented at fair value, and investment in an associate which is stated using the equity method.

#### Use of estimates

The preparation of financial statements in conformity with the generally accepted accounting standards requires the use of estimates and assumptions that affects the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during that year. Although these estimates are based on management's best knowledge of current events and actions at the date of issuance of the financial statements, actual results may ultimately differ from those estimates.

#### Cash and cash equivalents

Cash and cash equivalents consists of bank balances, cash on hand, and Murabaha investments that are readily convertible into known amounts of cash and have a maturity of three months or less from purchase date.

#### **Inventories**

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Inventories consist of spare parts and are stated at cost. Cost is determined using the weighted average basis. Material repair costs of spare parts are capitalized. An appropriate provision is provided for any obsolete or slow moving items, if required.

#### Accounts receivable

Accounts receivable are stated at their estimated net realizable value after establishing an appropriate allowance for doubtful debts. An estimate for the allowance is made when the amounts' collection is no longer probable, and are written off when deemed uncollectible.

# NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED DECEMBER 31, 2013

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Property, machinery and equipment

Property, machinery and equipment, except for land, are stated at cost less accumulated depreciation. Expenditure on maintenance and repairs is expensed, while expenditure for betterment is capitalized. Depreciation is provided over the estimated useful lives of the applicable assets using the straight-line method. The estimated useful life of the principal classes of assets are as follows:

	Years
Buildings	33
Buses, trucks and trailers	6 - 10
Machinery and equipment	5 – 20
Betterment	3
Motor vehicles	3 - 6
Furniture and fixtures	3 - 10

Gain or loss from disposal of assets, which represents the difference between the proceeds from disposal and the net book value of the assets, is recognized in the statement of income.

#### Investments

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#### a) Investments in available for sale securities

Investments bought neither with the intention of being held to maturity nor for trading purposes, are classified as investments in available for sale securities and stated at fair value and are included under non-current assets unless there is intention to sell them in the next fiscal year. Unrealized gains or losses on fair valuation of these investments are recorded in the statement of changes in shareholders' equity. Other than temporary decline in the value of investments is charged to the statement of income. Income from investments is recognized when declared.

Fair value is determined by reference to the market value if an open market exists or on the basis of other alternative methods; otherwise, cost is considered to be the fair value. Where partial investment holdings are sold, the weighted average method is used to determine the cost.

#### b) Investments in an associate

Investments, where the Company holds between 20% to 50% of equity interest and it exercises significant control over the investee, are accounted for using the equity method of accounting, under which the investment's current value is adjusted thereafter for the post acquisition change in the Company's share of the net assets of the investee. These adjustments are included in the statement of income.

#### Accounts payable and accrued expenses and other liabilities

Liabilities are recognized for amounts to be paid in the future for goods or services received, whether or not billed by the suppliers.

# NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED DECEMBER 31, 2013

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Impairment in assets

The Company regularly reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any. Where it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

If the recoverable amount of an asset or cash-generating unit is estimated to be less than its carrying amount, the carrying amount of the asset or cash-generating unit is reduced to its recoverable amount. Impairment losses are recognized as an expense immediately in the statement of income.

Where an impairment loss subsequently reverses, the carrying amount of the asset or cash-generating unit is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset or cash-generating unit in prior years. A reversal of an impairment loss is recognized as income immediately in the statement of income.

#### Islamic Murabaha contracts

Murabaha costs relating to the property, machinery and equipment acquired under Islamic Murabaha contracts, are shown as deferred Murabaha loan commissions and are amortized over the period of the Murabaha contract, as per the practices followed with respect to Murabaha transactions in the Kingdom of Saudi Arabia.

#### Revenue recognition

Revenue from transportation is recognized when services are rendered to the customers. Revenues from rent and contracts are recognized evenly over the terms of these agreements and contracts. Other income is recognized when earned.

#### Expenses

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Marketing expenses consist mainly from expenses related to the commission of the sales agents advertising and promotions and other marketing expenses as well as the provision for doubtful debts. All other operating expenses are classified as general and administrative expenses.

#### Deferred revenues

Deferred revenues represent the fair market value of the buses and equipment granted to the Company, and is amortized using the straight-line method over the estimated useful life.

#### Operating leases

Rental value under operating leases is charged using straight line method over the term of the lease to the statement of income.

# NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED DECEMBER 31, 2013

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Buses, trucks and trailers renovation costs

All costs associated with the renovation of buses, trucks and trailers are capitalized and included in the cost of the renovated buses, trucks and trailers.

Buses, trucks and trailers renovation costs are depreciated from their date of operations using equal annual installments over their expected remaining useful lives.

#### Foreign currency translation

Foreign currency transactions are translated into Saudi Riyals at the rates of exchange prevailing at the time of the transactions. Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated at the exchange rates prevailing at that date. Gains and losses from settlement and translation of foreign currency transactions are included in the statement of income.

#### **End-of-service indemnities**

End-of-service indemnities, are provided in the financial statements in accordance with the requirements of Saudi Arabian labor law based on the employees' length of service in the Company.

#### Zakat

The Company is subject to the Regulations of the Department of Zakat and Income Tax ("DZIT") in the Kingdom of Saudi Arabia. Zakat is provided on an accruals basis. The Zakat charge is computed based on the Zakat base. Any difference in the estimate is recorded when the final assessment is approved at which time the provision is cleared.

#### Segment information

A segment is a main part of the Company that either provides certain services (business segment) or provides services in a certain economic environment, whereby its gains and losses vary from those of other segments. The Company uses business segment only since it operates mostly in the Kingdom of Saudi Arabia.

#### 3. BUSINESS RESULTS AND SEASONAL EFFECTS

The Company's revenues are affected by the seasons in which the operation levels increase such as during the periods of Hajj, summer vacation, Holy month of Ramadan and holidays.

#### 4. CASH AND CASH EQUIVALENTS

		2013	2012
Cash and bank balances Short-term Murabaha	-	SR'000	SR'000
		168,225	134,163
	-	300,468	100,235
	_	468,693	234,398

# NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED DECEMBER 31, 2013

## 5. INVESTMENT IN MURABAHA CONTRACTS

This caption represents the amount invested in Murabaha contracts with local banks in addition to related accrued income as at December 31 noting that the maturity of Murabaha contracts are more than 3 months from the date of acquisition.

## 6. ACCOUNTS RECEIVABLE, NET

	2013	2012
	SR'000	SR'000
Account receivables - Government and semi-government institutions	39,286	41,651
Account receivables - Private sector	50,396	40,404
	89,682	82,055
Less: provision for doubtful debts	(19,488)	(13,701)
=	70,194	68,354

The movement of provision for doubtful debts for the year ended December 31 is as follows:

	2013	2012
	SR'000	SR'000
Balance, beginning of the year Provision for the year	13,701	6,683
	6,032	7,018
Write back of provision	(245)	-
Balance, end of the year	19,488	13,701

#### 7. INVENTORY, NET

Spare part inventory Less: Provision for slow moving inventory	2013 SR'000	2012 SR'000
	82,622 (22,907)	92,110 (20,907)
	59,715	71,203

The movement of provision for slow moving inventory for the year ended December 31 is as follows:

	2013	2012
	SR'000	SR'000
Balance, beginning of the year Provision for the year	20,907 2,000	15,907 5,000
Balance, end of the year	22,907	20,907

# NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED DECEMBER 31, 2013

## 8. PREPAID EXPENSES AND OTHER ASSETS

	2013 SR'000	2012 SR'000
Other receivables Advance payments to suppliers Loans and employees' receivables Prepaid rents Cash margins and letters of credits	9,766 9,058 7,371 4,192 1,756	9,467 7,764 7,413 3,695 1,586
Less: provision for doubtful debts	32,143 (3,778)	29,925 (3,725)
	28,365	26,200

The movement of provision for doubtful debts for the year ended December 31 is as follows:

	2013	2012
	SR'000	SR'000
Balance, beginning of the year Provision for the year	3,725 53	3,243 482
Balance, end of the year	3,778	3,725

#### 9. INVESTMENTS

	2013 SR'000	2012 SR'000
Investments in available for sale securities(a) Investment in an associate (b)	7,310	80,116 7,994
	7,310	88,110

# (a) The movement of investments in available for sale securities is summarized as follows:

	2013	2012
Cost:	SR'000	SR'000
Balance, beginning of the year Additions	80,000	68,158
Disposals	<del>-</del>	80,000
Disposais	(80,000)	(68,158)
Balance, end of the year	-	80,000

# NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED DECEMBER 31, 2013

#### 9. INVESTMENTS (Continued)

()

	2013	2012
Unrealized gains on week	SR'000	SR'000
Unrealized gains on revaluation:		
Balance, beginning of the year	116	1,023
Fair value adjustment	(116)	(907)
Balance, end of the year		116
Net book value at end of the year		80,116

# (b) The movement of the investment in an associate is summarized as follows:

	2013 SR'000	2012 SR'000
Balance, beginning of the year Share in net losses of an associate Dividends	7,994 (284) (400)	7,994 - -
Balance, end of the year	7,310	7,994

Investments in an associate represent the Company's 40% share in the Saudi Bahraini Transport Company, a limited liability company registered in the Kingdom of Saudi Arabia. This investment is accounted for using the equity method based on the latest available financial statements. No financial statements were issued for the associate for the year 2013.

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# NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED DECEMBER 31, 2013

# 10. PROPERTY, MACHINERY AND EQUIPMENT, NET

Total SR'000	3,488,660 242,712 (294,286)	3,437,086	2,137,898	2,030,488	1,406,598	1,350,762
Projects in progress SR*000	1,146 11,167	12,313	1 (	1 1	12,313	1,146
Motor vehicles SR'000	52,990 <b>13,206</b> (3,110)	63,086	30,586	37,535	25,551	22,404
Furniture and fixtures SR'000	16,522	17,744	10,288 <b>1,068</b>	11,356	6,388	6,234
Machinery Fa and equipment SR'000	116,495 2,516	119,011	62,359 <b>8,636</b>	70,995	48,016	54,136
Buses, Trucks and Trailers SR'000	2,500,314 177,756 (291,176)	2,386,894	1,735,963 153,682 (288,578)	1,601,067	785,827	764,351
Buildings SR'000	1,037	446,448	298,702	309,535	136,913	146,709
Land SR'000	355,782 <b>35,808</b>	391,590	1 1 1	1	391,590	355,782
Cost	January 1, 2013 Additions Disposals	December 31, 2013	Accumulated depreciation January 1, 2013 Charge for the year Disposals	December 31, 2013	Net book value At December 31, 2013	At December 31, 2012

Projects in progress represent the buildings for the residential and service complex of the Company's main office in Riyadh and the betterments of buses.

# NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED DECEMBER 31, 2013

#### 11. MURABAHA LOANS

The Company obtained Islamic Sharia' compliant banking facilities from local commercial bank in the form of Murabaha loans to finance the purchase of buses, and in the form of letters of credit and letters of guarantee. These facilities are secured by promissory notes. The loan agreement dated August 15, 2011 will mature over three years from the date of each agreement, while the agreement signed on May 6, 2012 matured on April 30, 2013.

During the second quarter of year 2013, the Company obtained Islamic Sharia' compliant banking facilities from local commercial bank in the form of Murabaha loan to finance the purchase of buses. These facilities are secured by promissory notes. The loan agreement dated April 23, 2013 will mature over three years from the date of this agreement.

During the third quarter of year 2013, the Company obtained Islamic Sharia' compliant banking facilities from local commercial bank in the form of Murabaha loan to finance the purchase of trucks. These facilities are secured by promissory notes. The loan agreement dated August 29, 2013 will mature over three years from the date of this agreement.

Murabaha costs are charged based on the prevailing rates of Murabaha transactions in the Kingdom of Saudi Arabia.

Following are the details of the loans:

	2013	2012
Comment	SR'000	SR'000
Current portion		
Total loans' amount	147,903	103,029
Deferred Murabaha commissions	(5,224)	(3,676)
N	142,679	99,353
Non-current portion		
Total loans' amount	111,459	126,905
Deferred Murabaha commissions	(3,776)	(4,551)
	107,683	122,354
	250,362	221,707
12. ACCRUED EXPENSES AND OTHER LIABILITIES		
	2013	2012
	SR'000	SR'000
Accrued expenses	83,372	76,472
Accrued insurance	63,028	61,064
Revenues received in advance	17,769	22,495
Suppliers' performance guarantee retention	6,331	5,855
Other	13,822	12,179
	184,322	178,065

# NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED DECEMBER 31, 2013

## 13. ACCRUED DIVIDENDS PAYABLE

This caption represents dividends declared in prior years and amounts accrued to the shareholders relating to the shares issued in prior years. These amounts have not yet been claimed by the respective shareholders up to the date of these financial statements.

#### **14. ZAKAT**

Zakat for the year is calculated as follows:

	2013	2012
	SR'000	SR'000
Shareholders' equity	1,470,107	1,382,994
Beginning of period provisions and other adjustments	361,101	287,558
Book value of long-term assets	(1,868,975)	(1,991,502)
	(37,767)	(320,950)
Income for the year subject to Zakat	131,543	115,880
Zakat base	131,543	115,880

The differences between the income as per the financial statements and the income subject to zakat mainly resulted from provisions which are not allowed in the calculation of income subject to zakat.

The movement in Zakat provision for the year ended December 31 is as follows:

	2013	2012
	SR'000	SR'000
Balance, beginning of the year	7,008	7,178
Provision during the year	3,921	2,897
Paid during the year	(3,459)	(3,067)
Balance, end of the year	7,470	7,008

The Company obtained zakat certificates up to year 2004. The Company filed the zakat returns for the years from 2005 to 2012 and settled the related zakat dues accordingly. The final zakat assessments for the said years have not yet been received till the date of issuance of these financial statements.

# NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED DECEMBER 31, 2013

#### 15. END OF SERVICE INDEMNITIES

The movement for end of service indemnities for the year ended December 31 is as follows:

	2013	2012
	SR'000	SR'000
Balance, beginning of the year Provision during the year	96,274 13,606	88,827 19,881
Paid during the year	(11,801)	(12,434)
Balance, end of the year	98,079	96,274

#### 16. STATUTORY RESERVE

In accordance with the Regulations for Companies in the Kingdom of Saudi Arabia and the Company's Bylaws, the Company establishes a statutory reserve by the appropriation of 10% of the net income for the year until this reserve equals 50% of the share capital. This statutory reserve is not available for dividend distribution.

#### 17. CONTRACTUAL RESERVE

In accordance with the Company's bylaws, the Company shall transfer 5% from the net income for the year to the contractual reserve until this reserve equals 25% of the share capital. This reserve may be used for the purpose authorized by the Board of Directors.

The Board of Directors resolved in their meeting held on Rabi Al Thani 15, 1434H (corresponding to February 25, 2013) to transfer an amount of SR 1,545,659 from the contractual reserve to retained earnings for the Company to distribute dividends to the shareholders for the fiscal year 2012.

The Board of Directors resolved in their meeting held on Rabi Al Thani 26, 1433H (corresponding to March 19, 2012) to transfer an amount of SR 3,464,950 from the contractual reserve to retained earnings for the Company to distribute dividends to the shareholders for the fiscal year 2011.

#### 18. DIVIDENDS

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The Company's Board of Directors proposed in their meeting held on Rabi Al Thani 15, 1434H (corresponding to February 25, 2013) to distribute dividends to the shareholders in the amount of SR 62.5 million equivalent to 50 Halalas per share. Additionally, the Board of Directors proposed paying to its members a remuneration amounting to SR 1.8 million.

The General Assembly approved the Board of Directors' proposals mentioned above on Jumada Al Oula 27, 1434H (corresponding to April 7, 2013).

# NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED DECEMBER 31, 2013

#### 18. DIVIDENDS (Continued)

The Company's Board of Directors proposed in their meeting held on Rabi Al-Awal 27, 1433H (corresponding to February 19, 2012) to distribute dividends to the shareholders in the amount of SR 62.5 million equivalent to 50 Halalas per share. Additionally, the Board of Directors proposed paying to its members a remuneration amounting to SR 1.8 million.

The General Assembly approved the Board of Directors' proposals mentioned above on Jumada Al Oula 9, 1433H (corresponding to April 1, 2012).

#### 19. REVENUES

0

Passenger transport         657,715         615,736         615,736         615,736         615,736         615,736         615,736         615,736         615,736         615,736         615,736         615,736         615,736         614,736         244,346         248,959         70,236         70,236         70,236         70,236         70,236         70,236         70,236         70,236         70,236         70,236         70,236         70,236         70,236         70,236         70,236         70,237         70,246         70,206         70	J. REVENUES		
Passenger transport Contracts and leasing Head office         657,715 241,346 68,792         615,736 50,236           Portinates and leasing Head office         241,346 68,792         50,236 50,236           20. COST OF REVENUES           20. Salaries and benefits         2013 SR'000         2012 SR'000           Salaries and benefits         331,000         312,469           Depreciation (Note 10)         180,931         168,485           Maintenance and repairs         143,477         137,848           Contractual services         35,458         30,090           Insurance premium         25,400         34,637           Visa fees         18,649         16,613           General services         17,960         16,871           Passenger services         17,960         16,871           Passenger services         17,960         16,871           Provision for slow moving inventory (Note 7)         2,000         5,000           Other         8,451         7,476           Provision for doubtful debts         2013         2012           SR'000         SR'000         SR'000           International agents' commissions         3,232         4,183           Advertising         1,414		2013	2012
Contracts and leasing Head office         241,346 68,792         248,959 50,236           967,853         914,931           20. COST OF REVENUES         2013         2012 SR'000         SR'000           Salaries and benefits         331,000         312,469           Depreciation (Note 10)         180,931         168,485           Maintenance and repairs         143,477         137,848           Contractual services         35,458         30,090           Insurance premium         25,400         34,637           Visa fees         18,649         16,613           General services         17,960         16,871           Passenger services         15,857         13,703           Rentals         14,324         11,154           Provision for slow moving inventory (Note 7)         2,000         5,000           Other         8,451         7,476           21. SELLING AND MARKETING EXPENSES         2013         2012           SR'000         SR'000         SR'000           Local agents' commissions         22,806         21,522           Provision for doubtful debts         6,085         7,500           International agents' commissions         3,232         4,183           Advert		SR'000	SR'000
Contracts and leasing Head office         241,346 (68,792)         248,959 (50,236)           Pead office         68,792         50,236           967,853         914,931           20. COST OF REVENUES           201         2013 (87,000)         2012 (87,000)           Salaries and benefits         331,000 (87,000)         312,469           Depreciation (Note 10)         180,931 (168,485)         168,485           Maintenance and repairs         143,477 (137,848)         137,484           Contractual services         35,458 (30,000)         30,000           Insurance premium         25,400 (34,637)         34,637           Visa fees         18,649 (16,613)         16,871           General services         15,857 (13,703)         13,703           Rentals         14,324 (11,154)         11,154           Provision for slow moving inventory (Note 7)         2,000 (5,000)         5,000           Other         8,451 (7,476)         7,500           SR'000         SR'000         SR'000           SR'000         SR'000         SR'000           Local agents' commissions         22,806 (21,522)           Provision for doubtful debts         6,085 (7,500)           International agents' commissions <th< th=""><th>Passenger transport</th><td>657.715</td><td>615 736</td></th<>	Passenger transport	657.715	615 736
Pead office   68,792   50,236   70,853   70,236   70,853   70,236   70,853   70,236   70,23	Contracts and leasing	The second secon	1 7 7 10 10 10 10 10 10 10 10 10 10 10 10 10
20. COST OF REVENUES         2013 SR'000         2012 SR'000           Salaries and benefits         331,000 312,469           Depreciation (Note 10)         180,931 168,485           Maintenance and repairs         143,477 137,848           Contractual services         35,458 30,090           Insurance premium         25,400 34,637           Visa fees         18,649 16,613           General services         17,960 16,871           Passenger services         15,857 13,703           Rentals         14,324 11,154           Provision for slow moving inventory (Note 7)         2,000 5,000           Other         8,451 7,476           21. SELLING AND MARKETING EXPENSES         2013 2012           Local agents' commissions         22,806 21,522           Provision for doubtful debts         6,085 7,500           International agents' commissions         3,232 4,183           Advertising         1,414 1,578           Publicity and promotions         1,403 2,000	Head office		
20. COST OF REVENUES         2013 SR'000         2012 SR'000         2010 SR'000           Salaries and benefits         331,000 312,469         180,931 168,485           Depreciation (Note 10)         180,931 168,485         168,485           Maintenance and repairs         143,477 137,848         30,090           Insurance premium         25,400 34,637         34,637           Visa fees         18,649 16,613         66,13           General services         17,960 16,871         68,71           Passenger services         15,857 13,703         14,324 11,154           Provision for slow moving inventory (Note 7)         2,000 5,000           Other         8,451 7,476           793,507 754,346         793,507 754,346           21. SELLING AND MARKETING EXPENSES         2013 2012           Envision for doubtful debts         6,085 7,500           International agents' commissions         22,806 21,522           Provision for doubtful debts         6,085 7,500           International agents' commissions         3,232 4,183           Advertising         1,414 1,578           Publicity and promotions         1,403 2,002			
Salaries and benefits         331,000         312,469           Depreciation (Note 10)         180,931         168,485           Maintenance and repairs         143,477         137,848           Contractual services         35,458         30,090           Insurance premium         25,400         34,637           Visa fees         18,649         16,613           General services         17,960         16,871           Passenger services         15,857         13,703           Rentals         14,324         11,154           Provision for slow moving inventory (Note 7)         2,000         5,000           Other         8,451         7,476           21. SELLING AND MARKETING EXPENSES         2013         2012           SR*000         SR*000           Local agents' commissions         22,806         21,522           Provision for doubtful debts         6,085         7,500           International agents' commissions         3,232         4,183           Advertising         1,414         1,578           Publicity and promotions         1,403         2,002		967,853	914,931
Salaries and benefits         331,000         312,469           Depreciation (Note 10)         180,931         168,485           Maintenance and repairs         143,477         137,848           Contractual services         35,458         30,090           Insurance premium         25,400         34,637           Visa fees         18,649         16,613           General services         17,960         16,871           Passenger services         15,857         13,703           Rentals         14,324         11,154           Provision for slow moving inventory (Note 7)         2,000         5,000           Other         8,451         7,476           21. SELLING AND MARKETING EXPENSES         2013         2012           SR*000         SR*000           Local agents' commissions         22,806         21,522           Provision for doubtful debts         6,085         7,500           International agents' commissions         3,232         4,183           Advertising         1,414         1,578           Publicity and promotions         1,403         2,002	20. COST OF REVENUES		
Salaries and benefits         331,000         312,469           Depreciation (Note 10)         180,931         168,485           Maintenance and repairs         143,477         137,848           Contractual services         35,458         30,090           Insurance premium         25,400         34,637           Visa fees         18,649         16,613           General services         17,960         16,871           Passenger services         15,887         13,703           Rentals         14,324         11,154           Provision for slow moving inventory (Note 7)         2,000         5,000           Other         8,451         7,476           21. SELLING AND MARKETING EXPENSES         2013         2012           Exercise Services         22,806         21,522           Provision for doubtful debts         6,085         7,500           International agents' commissions         3,232         4,183           Advertising         1,414         1,578           Publicity and promotions         1,403         2,002	20. COST OF REVERUES	2012	2012
Salaries and benefits         331,000         312,469           Depreciation (Note 10)         180,931         168,485           Maintenance and repairs         143,477         137,848           Contractual services         35,458         30,090           Insurance premium         25,400         34,637           Visa fees         18,649         16,613           General services         17,960         16,871           Passenger services         15,857         13,703           Rentals         14,324         11,154           Provision for slow moving inventory (Note 7)         2,000         5,000           Other         8,451         7,476           21. SELLING AND MARKETING EXPENSES         2013         2012           SR'000         SR'000         SR'000           Local agents' commissions         22,806         21,522           Provision for doubtful debts         6,085         7,500           International agents' commissions         3,232         4,183           Advertising         1,414         1,578           Publicity and promotions         1,403         2,002			
Depreciation (Note 10)         \$180,931         \$18,485           Maintenance and repairs         \$143,477         \$137,848           Contractual services         \$35,458         \$30,090           Insurance premium         \$25,400         \$34,637           Visa fees         \$18,649         \$16,613           General services         \$17,960         \$16,871           Passenger services         \$15,857         \$13,703           Rentals         \$14,324         \$11,154           Provision for slow moving inventory (Note 7)         \$2,000         \$5,000           Other         \$8,451         \$7,476           21. SELLING AND MARKETING EXPENSES         \$2013         \$2012           Local agents' commissions         \$22,806         \$21,522           Provision for doubtful debts         \$6,085         \$7,500           International agents' commissions         \$3,232         \$4,183           Advertising         \$1,414         \$1,578           Publicity and promotions         \$1,403         \$2,002		SR'000	SR'000
Maintenance and repairs       143,477       137,848         Contractual services       35,458       30,090         Insurance premium       25,400       34,637         Visa fees       18,649       16,613         General services       17,960       16,871         Passenger services       15,857       13,703         Rentals       14,324       11,154         Provision for slow moving inventory (Note 7)       2,000       5,000         Other       8,451       7,476         793,507       754,346         21. SELLING AND MARKETING EXPENSES       2013       2012         SR'000       SR'000         Local agents' commissions       22,806       21,522         Provision for doubtful debts       6,085       7,500         International agents' commissions       3,232       4,183         Advertising       1,414       1,578         Publicity and promotions       1,403       2,002		331,000	312,469
Contractual services         15,458         30,090           Insurance premium         25,400         34,637           Visa fees         18,649         16,613           General services         17,960         16,871           Passenger services         15,857         13,703           Rentals         14,324         11,154           Provision for slow moving inventory (Note 7)         2,000         5,000           Other         8,451         7,476           793,507         754,346           21. SELLING AND MARKETING EXPENSES         SR'000         SR'000           Local agents' commissions         22,806         21,522           Provision for doubtful debts         6,085         7,500           International agents' commissions         3,232         4,183           Advertising         1,414         1,578           Publicity and promotions         1,403         2,002		180,931	168,485
Insurance premium		143,477	137,848
Visa fees       18,649       16,613         General services       17,960       16,871         Passenger services       15,857       13,703         Rentals       14,324       11,154         Provision for slow moving inventory (Note 7)       2,000       5,000         Other       8,451       7,476         793,507       754,346         21. SELLING AND MARKETING EXPENSES       2013       2012         SR'000       SR'000         Local agents' commissions       22,806       21,522         Provision for doubtful debts       6,085       7,500         International agents' commissions       3,232       4,183         Advertising       1,414       1,578         Publicity and promotions       1,403       2,002	SO SOMEONIC STORES OF THE SOUTH OF THE SOUTH SOU	35,458	30,090
General services       17,960       16,871         Passenger services       15,857       13,703         Rentals       14,324       11,154         Provision for slow moving inventory (Note 7)       2,000       5,000         Other       8,451       7,476         793,507       754,346         21. SELLING AND MARKETING EXPENSES       SR'000       SR'000         Local agents' commissions       22,806       21,522         Provision for doubtful debts       6,085       7,500         International agents' commissions       3,232       4,183         Advertising       1,414       1,578         Publicity and promotions       1,403       2,002		25,400	34,637
Passenger services       17,300       16,671         Rentals       14,324       11,154         Provision for slow moving inventory (Note 7)       2,000       5,000         Other       8,451       7,476         793,507       754,346         21. SELLING AND MARKETING EXPENSES       2013       2012         SR'000       SR'000         Local agents' commissions       22,806       21,522         Provision for doubtful debts       6,085       7,500         International agents' commissions       3,232       4,183         Advertising       1,414       1,578         Publicity and promotions       1,403       2,002			16,613
Rentals       14,324       11,154         Provision for slow moving inventory (Note 7)       2,000       5,000         Other       8,451       7,476         793,507       754,346         21. SELLING AND MARKETING EXPENSES       2013       2012         SR'000       SR'000       SR'000         Local agents' commissions       22,806       21,522         Provision for doubtful debts       6,085       7,500         International agents' commissions       3,232       4,183         Advertising       1,414       1,578         Publicity and promotions       1,403       2,002			
Provision for slow moving inventory (Note 7) Other       2,000 5,000 5,000 8,451 7,476         21. SELLING AND MARKETING EXPENSES       2013 2012 SR'000 SR'000         Local agents' commissions       22,806 21,522 Provision for doubtful debts International agents' commissions       3,232 4,183 Advertising 1,414 1,578 Publicity and promotions         Publicity and promotions       1,403 2,002			
Other         8,451         7,476           793,507         754,346           21. SELLING AND MARKETING EXPENSES         2013         2012           SR'000         SR'000         SR'000           Local agents' commissions         22,806         21,522           Provision for doubtful debts         6,085         7,500           International agents' commissions         3,232         4,183           Advertising         1,414         1,578           Publicity and promotions         1,403         2,002			
21. SELLING AND MARKETING EXPENSES   2013   2012   SR'000   SR'000   SR'000   SR'000   SR'000   SR'000   SR'000   International agents' commissions   22,806   21,522   Provision for doubtful debts   6,085   7,500   International agents' commissions   3,232   4,183   Advertising   1,414   1,578   Publicity and promotions   1,403   2,002   1,403   2,002			20210 Constant Consta
21. SELLING AND MARKETING EXPENSES         2013       2012         SR'000       SR'000         Local agents' commissions       22,806       21,522         Provision for doubtful debts       6,085       7,500         International agents' commissions       3,232       4,183         Advertising       1,414       1,578         Publicity and promotions       1,403       2,002	Other	8,451	7,476
Local agents' commissions         22,806         21,522           Provision for doubtful debts         6,085         7,500           International agents' commissions         3,232         4,183           Advertising         1,414         1,578           Publicity and promotions         1,403         2,002		793,507	754,346
Local agents' commissions         22,806         21,522           Provision for doubtful debts         6,085         7,500           International agents' commissions         3,232         4,183           Advertising         1,414         1,578           Publicity and promotions         1,403         2,002	21. SELLING AND MARKETING EXPENSES		
Local agents' commissions         22,806         21,522           Provision for doubtful debts         6,085         7,500           International agents' commissions         3,232         4,183           Advertising         1,414         1,578           Publicity and promotions         1,403         2,002	ENGES	2012	2012
Local agents' commissions       22,806       21,522         Provision for doubtful debts       6,085       7,500         International agents' commissions       3,232       4,183         Advertising       1,414       1,578         Publicity and promotions       1,403       2,002			
Provision for doubtful debts International agents' commissions Advertising Publicity and promotions  5,000 1,500 1,413 1,578 1,403 2,002	T - I - · · · · · · · · · · · · · · · · ·	SK 000	SK 000
International agents' commissions       3,332       4,183         Advertising       1,414       1,578         Publicity and promotions       1,403       2,002		22,806	21,522
Advertising 1,414 1,578 Publicity and promotions 1,403 2,002		6,085	7,500
Publicity and promotions 1,414 1,578 2,002		3,232	4,183
			252
<b>34,940</b> 36,785	rublicity and promotions	1,403	2,002
		34,940	36,785

# NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED DECEMBER 31, 2013

FOR THE YEAR ENDED DECEMBER 31, 2013		
22. GENERAL AND ADMINISTRATION EXPENSES		
	2013 SR'000	2012 SR'000
Salaries and related	41,369	36,328
Consulting fees	30,116	27,632
Depreciation (Note 10)	2,497	2,341
Rent	1,879	1,752
Maintenance and facilities' cleaning expenses	1,814	1,686
Board of Directors' expenses	1,017	868
Telephone, electricity and water	724	926
Committees' membership remuneration	313	318
Other	3,095	2,144
	82,824	73,995
23. OTHER INCOME, NET		
	2013	2012
and the second s	SR'000	SR'000
Gains from sale of investments in available for sale securities	7,791	12,090
Accrued scraped	3,301	-
Penalties from suppliers	3,097	2,628
Rental income	2,058	1,929
Income from suppliers on technical support	1,995	83
Gain on sale of scrap	1,970	1,359
Gains on disposal of property, machinery and equipment, net	1,215	1,643
Income from insurance claims	1,152	4,000
Income from advertising on buses	426	-
Other	2,317	2,302

#### 24. EARNINGS PER SHARE

0

Earnings per share attributable to income from operations and net income for the year ended December 31, 2013, is calculated on the basis of income from operations and net income for the year divided by the weighted average number of shares amounting to 125 million shares (2012: 125 million shares) (Note 1).

25,322

26,034

## 25. CONTINGENT LIABILITIES AND CAPITAL COMMITMENTS

As at December 31, 2013, the Company has contingent liabilities in the form of letters of guarantee and acceptances issued by banks with whom the Company conducts business with, on its behalf, and during the normal course of business, with a maximum limit of SR 72.7 million (2012: SR 15 million) offset by cash margins of SR 1.8 million (2012: SR 1.5 million).

The Company has capital commitments to build a residential and service complex for its main office in Riyadh in the amount of SR 29.6 million.

# NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED DECEMBER 31, 2013

#### 26. SEGMENT INFORMATION

The Company's operating activities are mainly conducted inside the Kingdom of Saudi Arabia, and in accordance with the resources' allocation policy, the Company has three main operating segments as follows:

#### - Passenger Transport segment

Includes scheduled transport services which consists of passenger buses transport between and inside the cities of the Kingdom of Saudi Arabia, as well as international transport services which is considered the major segment of the Company.

#### - Contracts and Leasing segment

Includes transport services through lease agreements signed between the Company and others either Governmental or Non-governmental parties inside and outside the Kingdom.

#### - Head Office segment

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Includes the headquarter of the Company and the financial information attributable to the activities of the support units and activities under establishment.

The following are the selected financial information for these segments for the two years ended December 31, 2013 and 2012 represented in the following operating segments:

	Passenger transport SR'000	Contracts and leasing SR'000	Head Office SR'000	Total SR'000
December 31, 2013 Revenues Gross profit (loss) Property, machinery and equipment, net Total assets Total liabilities	657,715	241,346	68,792	967,853
	160,468	37,095	(23,217)	174,346
	466,730	375,760	564,108	1,406,598
	528,348	464,945	1,148,287	2,141,580
	317,977	233,548	119,947	671,472
December 31, 2012 Revenues Gross profit (loss) Property, machinery and equipment, net Total assets Total liabilities	615,736	248,959	50,236	914,931
	121,469	49,847	(10,731)	160,585
	484,512	398,979	467,271	1,350,762
	551,199	491,853	1,066,710	2,109,762
	305,196	232,111	115,513	652,820

# NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED DECEMBER 31, 2013

# 27. FINANCIAL INSTRUMENTS, RISK MANAGEMENT AND FAIR VALUE

Financial instruments included in the balance sheet consists mainly from cash and cash equivalents, investment in Murabaha contracts, accounts receivable, other assets, accounts payable, Murabaha term loans and other liabilities.

#### Commission rate risk

Commission rate risk represents the risks of fluctuations in the value of the financial instruments due to the fluctuations in the prevailing market commission rates. The Company has commission rate risk with respect to its commission bearing assets and liabilities including Islamic Murabaha deposits and loans.

#### Credit risk

Credit risk is the risk that a party will fail to fulfill its obligations which causes the other party to incur a financial loss. The Company seeks to limit its credit risk with respect to agents by setting credit limits for each agent and monitoring the outstanding receivables. At the balance sheet, no significant concentration of credit risks was identified by management, except for transactions with governmental parties.

The Company is exposed to passenger transportation activity risk which is affected by the increase in properties' insurance costs resulting from the increase in casualties' claims. The Company estimates the cost of buses' damages and passengers' claims and records it in the accrued expenses' accounts until its payment.

#### Liquidity risk

It represents risks faced by the Company to provide cash to meet its obligations related to its financial instruments. Liquidity risk occurs when the Company is unable to sell a financial asset for an amount which approximates its fair value. Liquidity risk is managed by monitoring on a regular basis that sufficient funds are available to meet any future commitments.

#### Foreign currency risk

It represents the risks that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The Company undertakes in the normal course of its business transactions in Saudi Riyals, US Dollar and Euro. The Euro is subject to higher exchange fluctuations than US Dollar. The Company has no significant accounts receivable or accounts payable balances in Euro at the end of the period.

#### Fair value

It represents the amount for which an asset could be exchanged, or a liability settled between knowledgeable willing parties on arm's length basis. Since the Company's financial statements are prepared based on the historical cost convention, except for investment in available for sale securities which are shown at fair value, differences may arise between the book value and fair value estimates. Management believes that the fair values of the Company's financial assets and liabilities are not materially different from their carrying values.

NOTES TO THE FINANCIAL STATEMENTS (Continued) FOR THE YEAR ENDED DECEMBER 31, 2013

#### 28. SUBSEQUENT EVENTS

On February 10, 2014, the Supreme Committee of King Abdulaziz project for public transportation in Riyadh has recommended to award the contract of the supply, operation and maintenance of the buses to the Riyadh alliance transportation which consists of the Saudi Public Transport Company (SAPTCO) and RATP Development Company, a French company, for a period of ten years in the amount SR 7.8 billion. This recommendation will be submitted to His Majesty for the final approval.

The Board of Directors of Saudi Public Transport Company – (SAPTCO) proposed on Rabi Al Thani 24, 1435 H (corresponding to February 24, 2014) to distribute 50 Halala per share cash dividends to the shareholders for the financial year 2013. Additionally, the Board of Directors proposed paying to its members a remuneration amounting to SR 1.8 million.

#### 29. APPROVAL OF THE FINANCIAL STATEMENTS

The financial statements were approved by the Board of Directors on February 24, 2014.

#### 30. COMPARATIVE FIGURES

Certain comparative figures have been reclassified to conform to the presentation in the current year.